Absorption Rates and Probability of Selling

1. **Criteria for search:**_____

Closed Transactions in Past:	**12 Months**	**6 Months**	**3 Months**
Enter # of Closed Transactions	_____	_____	_____
Average Homes Sold Per Month	_____	_____	_____
Currently Active in MLS	_____	_____	_____
Month Supply of Inventory To be absorbed IF NO OTHER HOMES COME ON MARKET	_____	_____	_____

# of closed transaction in Last Six months

# of New Transactions Placed in MLS last six months   _____

Divide closed by entered = % of homes that sold   _____**% Probability of Selling**

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2. **Criteria for search:**_____

Closed Transactions in Past:	**12 Months**	**6 Months**	**3 Months**
Enter # of Closed Transactions	_____	_____	_____
Average Homes Sold Per Month	_____	_____	_____
Currently Active in MLS	_____	_____	_____
Month Supply of Inventory To be absorbed IF NO OTHER HOMES COME ON MARKET	_____	_____	_____

# of closed transaction in Last Six months   _____

# of New Transactions Placed in MLS last six months   _____

Divide closed by entered = % of homes that sold   _____**%Probability of Selling**

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3. **Criteria for search:**_____

Closed Transactions in Past:	**12 Months**	**6 Months**	**3 Months**
Enter # of Closed Transactions	_____	_____	_____
Average Homes Sold Per Month	_____	_____	_____
Currently Active in MLS	_____	_____	_____
Month Supply of Inventory To be absorbed IF NO OTHER HOMES COME ON MARKET	_____	_____	_____

# of closed transaction in Last Six months   _____

# of New Transactions Placed in MLS last six months   _____

Divide closed by entered = % of homes that sold   _____**%Probability of Selling**

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